

## Key Performance Indicators for the Group

	2022	2021	2020	2019	2018
Net sales, SEK million	4,810	3,139	2,113	1,973	1,184
EBITA, SEK m	407	232	102	57	18
EBITA margin, %	8.5	7.4	4.8	2.9	1.5
Working capital, SEK m	169	21	-37	70	43
Equity, SEK m	1,336	896	468	219	203
Interest-bearing net debt, SEK m	-1,800	-1,157	-797	-690	-541
Average no. of employees	2,145	1,623	1,357	1,245	598

### Reconciliation of KPIs not defined in accordance with IFRS

The Group presents certain financial measures in its interim report that are not defined in accordance with IFRS. The Group feels that these measures provide valuable, supplementary information to investors and Group management. Accordingly, the measures should be regarded as a supplement, rather than a replacement for measures defined in accordance with IFRS. Because Green Landscaping Group's definitions of these measures might differ from other companies' definitions of the same concepts, an explanation of how they are calculated is provided below. For more information on the purpose of each measure, please see "Definitions and explanations" at the end of this report.

EBITA	2022	2021	2020	2019	2018
Operating profit (loss)	308	155	59	29	4
Amortization and impairment of intangible assets	99	77	43	29	14
<b>Total EBITA</b>	<b>407</b>	<b>232</b>	<b>102</b>	<b>57</b>	<b>18</b>

## Key Performance Indicators, Group, cont.

Working capital	2022	2021	2020	2019	2018
Inventories	67	38	28	26	24
Contract assets	128	39	72	71	42
Current receivables	1,083	722	433	347	372
Accounts payable - trade	-366	-226	-173	-161	-170
Other liabilities and non-current interest-bearing liabilities	-409	-306	-225	-54	-60
Contract liabilities	-68	-25	-29	-22	-15
Accrued expenses	-274	-221	-143	-137	-150
<b>Total working capital</b>	<b>161</b>	<b>21</b>	<b>-37</b>	<b>70</b>	<b>43</b>

Net debt	2022	2021	2020	2019	2018
Bank overdraft	-	-	-5	-19	-18
Liabilities to credit institutions (non-current)	-1,747	-1,043	-568	-430	-454
Liabilities from finance leases (non-current and current)	-445	-266	-185	-233	-111
Liabilities to credit institutions (current)	-84	-79	-134	-53	-53
Cash and cash equivalents	476	352	96	45	96
<b>Total Net debt</b>	<b>-1,800</b>	<b>-1,036</b>	<b>-797</b>	<b>-690</b>	<b>-540</b>

### EBITA

EBITA for the quarter					
Total, last 4 quarters					
<b>Total EBITA RTM</b>					

Earnings per share	2022	2021	2020	2019	2018
Profit (loss) for the period	184	92	37	7	-15
Average number of shares	53,873,101	49,978,855	41,796,063	35,917,758	29,482,905
<b>Earnings per share, SEK</b>	<b>3.42</b>	<b>1.84</b>	<b>0.90</b>	<b>0.20</b>	<b>-0.19</b>